# KITSAP COUNTY

# REQUEST FOR PROPOSALS

2021-128

# **BENEFIT BROKER SERVICES**



Kitsap County
Human Resources Department
614 Division Street MS 23A
Port Orchard, Washington 98366

Proposal Due Date: August 11, 2021



# 2021-128 BENEFIT BROKER SERVICES REQUEST FOR PROPOSAL (RFP)

**DUE: August 11, 2021** 

3:00PM

#### **GENERAL INFORMATION**

Kitsap County is seeking proposals from qualified Offerors ("Offeror") to assist with the on-going assessment and analysis of the County's health and welfare benefit programs and potential alternatives to existing plan designs and carriers. The initial contract term will be for three (3) years with the ability to extend 2 additional years upon approval of both parties.

The selection process is open to those Offerors who meet the qualifications described herein.

#### BACKGROUND

Kitsap County is located across Puget Sound from Seattle and King County in Washington State. The County serves a population of approximately 267,000 and has 1100 benefits eligible employees. The County is self-insured for employee medical and has an array of other, fully insured benefits it offers employees. The County offers most of its employees a choice of six health care options administered by Aetna (2 PPO and 1 HDHP plan) and Kaiser Permanent (2 HMO and 1 HDHP plan). A complete listing of the County's current offerings is included as Appendix A to this RFP.

The employee plans are the subject of good faith bargaining with the County's represented employees comprised of 17 bargaining units covered under 13 separate collective bargaining agreements.

#### **SCOPE OF SERVICES**

The County is seeking to name a Broker of Record for the County's employee insurance benefits and is looking for continuity of services in the rapidly changing area of employee benefits. The County is particularly interested in a broker who can offer creative, innovative approaches, with a proven track record, that allows the County to maintain quality programs, provide good health outcomes for County staff and their covered dependents, and contain or reduce per capita costs.

The selected broker will perform a full range of benefit program services related to the acquisition, implementation, maintenance, communication and improvement of the County's employee health insurance benefits. The selected broker shall provide services, including, but not limited to, the following:

### A. Analysis, Reporting and Plan Design Assistance

- 1. Provide adhoc financial management of the benefit program as requested, including analysis of cost, claims and trends, and program utilization to keep the County abreast of the plans performance throughout the year.
- 2. Meet at least quarterly with County plan administrators and managers.

- 3. Provide assistance with the development of and planning of long-range health insurance strategies, providing updates on the status of the ACA and other health care developments.
- 4. Review calculation and analysis of County's Actuarial Compilations including but not limited to; bi-annual IBNR 6/30 & 12/31, 5 year cost project (every other year), annual rate refresh (June through May) and potential plan consolidation or modification reviews.
- 5. Monthly Claims tracking (i.e. monthly experience report) with emphasis on large claims for each plan year.
- 6. Assist with periodic Medical Benefit Committee presentations including but not limited to claim trends, projections and cost alternatives.

#### B. Liaison and Problem Intervention

- Maintain an active, ongoing relationship with the service providers/insurance carriers to
  ensure smooth operation and delivery of benefits as well as assisting County HR staff with
  an intervention of any enrollment issues or resolution of coverage claim questions or
  problems.
- 2. Provide dedicated customer service via phone, email and web portal to County employees and their dependents to assist in the resolution of coverage claim questions and/or problems.

#### C. Compliance

- 1. Keep abreast of state and federal regulations for compliance and issues and advise accordingly.
- 2. Ensure that plans and programs follow state and federal regulations and industry standards.
- 3. Providing on-site training to County staff, as needed, regarding regulatory updates and/or best practices seminar for the effective administration of the benefits plan.
- 4. Monitor services provided by insurers to assure compliance with terms of contracts.
- 5. Review and disseminate information to staff on new or revised state and federal legislation that impacts the County's benefits programs.
- 6. Assist County staff with annual state self-insurance reports and regular audit requirements.
- 7. Act as an expert witness in an Interest Arbitration or a labor negotiation as needed. Speak professionally to the County's and Union's position on Health Benefits, including reviewing the relevant data and analysis conducted on both parties' proposals and analysis of the County's comparable counties in Washington.

#### D. Renewal Process and Evaluation

1. Negotiate renewal terms on behalf of the County.

- 2. Review and make recommendations regarding the modifications of plan design, benefit levels, rates and premiums, communications and quality of current benefit plans.
- 3. Conduct thorough and applicable market research in preparation for contract renewals, where appropriate.
- 4. Represent the County in all negotiations with providers on various topics including, but not limited to, premiums, benefit levels, and plan design, performance measures and guarantees, contractual terms and conditions, and quality assurance standards.
- 5. Review and compile contract certificate, summary plan descriptions and plan booklets annually.
- 6. Participate and aid in RFPs for coverage. Prepared detailed bid specifications for insurers in cooperation with County staff. Manage plan transitions as necessary

#### **E. Other Service Requirements**

- 1. Assist in the development and implementation of an employee wellness program to improve employee health and reduce employee health-care costs, both in the short and long-term.
- 2. Develop and maintain an employee communication web portal that provides materials to clearly convey all aspects of employee benefits, highlights new or changing aspects and other important information to plan participants. Work with staff and providers in the development of open enrollment materials for use by members as requested.
- 3. Participate and assist in the County's annual open enrollment fairs, including coordinating provider attendance and participation.
- 4. Attendance and assistance with, meetings with the County Board of Commissioners, County staff and labor groups.

#### **QUALIFICATIONS**

- 1. The Offeror must have at least ten (10) years of experience in employee benefit consulting. Experience with self-insurance and public entities with a unionized workforce is highly desirable.
- The Offeror must be legally authorized to do business in the State of Washington and must meet all licensing and other requirements imposed by State and Federal laws and regulations.
- 3. The Offeror must have experienced staff, possessing comprehensive knowledge of benefit administration pertaining to public employers.
- 4. The Offeror must possess knowledge of applicable laws, regulations and codes and must be familiar with local conditions and trends relating to group insurance in Washington.
- 5. The Offeror's office must have staff located in the Puget Sound area and provide assurance of reasonable staffing continuity over the contract period.

- 6. The Offeror must carry the appropriate business insurance including professional liability/errors and omissions insurance.
- 7. The Offeror must disclose and explain any sanctions, audits, investigations or disciplinary actions taken by any federal regulatory agency or regulatory from a state in which Offeror is currently licensed to conduct business.
- 8. The Offeror must enter into a contract with the County as appears in Appendix B. Prior to contract execution the County must receive and approve a completed Statement of Work from the Offeror. To complete the Statement of Work, the successful Offeror must work with the County to reconcile all differences between the RFP and the Offeror's Proposal so that both parties understand and agree on each specification and identify if there are base elements that were not included in the RFP that are recommended

# 9. **KEY REQUEST FOR PROPOSAL (RFP) DATES**

RFP Activity	Date
Proposal Release Date	July 12, 2021
Question Cut Off	July 19, 2021 3PM
Responses to Questions Posted (if any received)	July 21, 2021
Proposals Due	August 11, 2021 3PM
Final Candidate Interviews	September 15, 2021
Preliminary Decision	October 1, 2021
Beginning Contract Date	January 1, 2022

The above schedule is subject to change based upon availability; the County reserves the right to modify dates as necessary. *Note*: Any proposals received after the specified due date and time will be rejected.

#### SUBMITTAL QUESTIONS

Submittal of questions will be in writing by email, fax or in person to:

Glen McNeill Purchasing Program Supervisor 614 Division Street MS 7 Port Orchard, WA 98366

Fax: 360-337-4789

Email: gsmcneill@co.kitsap.wa.us

All questions will be evaluated and answered by appropriate personnel. All answers will be posted on the Kitsap County Purchasing website by July 21, 2021. The website address is <a href="https://www.kitsapgov.com/das/Pages/Online-Bids.aspx">https://www.kitsapgov.com/das/Pages/Online-Bids.aspx</a>

#### SUBMITTAL REQUIREMENTS

- 1. Letter of interest
- 2. Overview and prospectus of firm and key personnel assigned to the project.
- 3. Names of person(s) that will be assigned to Kitsap County's account and provide details of qualifications, experience, and role of the person(s) as it relates to our account.
- 4. Brief summary of services that will comply with the same level of services the County is currently receiving along with any special services unique to Offeror.
- Associated fees.

- 6. Detailed explanation of proposed compensation and specifically what services are included in this fee. Also include the types of services which Offeror considers outside the scope of this proposal and what fees might be associated with that work. Offeror's explanation should specify the source of compensation as: fees, commissions, monthly retainer, etc.
- 7. Explanation of any requested changes to the terms of the professional services contract attached.
- 8. Submit three (3) references (preferably of similar size and demographics to Kitsap County) for which Offeror has provided consultant and/or broker services. Include in this submittal: the name of the government/company, address, contact name, phone number.
- 9. Acknowledge that the information contained in this bid proposal process is public information after the committee review process is completed.
- 10. Acknowledge that during the review process further information may be requested to further evaluate qualifications.
- 11. Acknowledge that at Kitsap County reserves the right to award by item, groups of items or total proposal, reject any and all bids in whole or in part, and to waive any informality if it is determined to be in the best interest of the County.

#### **SELECTION PROCESS**

The selection committee will not consider any proposal which is not received by the stated deadline or which is deemed incomplete. All timely and complete proposals shall be evaluated according to the following criteria:

- 1. Experience
- 2. Qualifications
- 3. Consulting services
- 4. Costs/fees
- 5. The Offeror's perception of the County's and the members' needs in relation to benefit programs and its ideas how to meet those needs.
- 6. Other criteria and facts as determined relevant by the County.

A recommendation regarding the proposals submitted by Offerors will be provided to the Kitsap County Commissioners for final selection.

#### SUBMITTAL OF PROPOSALS

Proposals must be received no later than 3:00 PM Wednesday, August 11, 2021. Submittals received later then the date and time stated above will not be accepted. Please submit two (2) paper copies and one electronic version on flash drive of the Proposal to:

#### Submit by mail to:

Glen McNeill
Purchasing Program Supervisor
Office Building
614 Division Street, MS-7
Port Orchard, WA 98366

# For hand delivery, express, or courier:

Glen McNeill
Purchasing Program Supervisor
Purchasing Office-Fourth Floor
614 Division Street,
Port Orchard, WA 98366

#### CONFIDENTIALITY

All information and supporting materials submitted in response to this RFP are public records as defined by the Public Records Act (Act), Chapter 42.56 RCW, and are available for public inspection and copying. If an Offeror considers any portion of the information and/or support materials, electronic or hard copy, to be protected from disclosure under Washington law, the Offeror shall specifically identify all information it claims to be confidential or proprietary by clearly marking each page and item with the words "confidential" and/or "proprietary" in large bold font. If the County receives a request under the Act to inspect or copy the information that has been clearly identified by the Offeror as confidential/proprietary and the County determines that release of the information is required by the Act or otherwise appropriate, the County's sole obligation will be to make a reasonable effort to notify the Offeror of the request and the date that the confidential/proprietary information will be released to the requestor unless the Offeror obtains a court order to enjoin disclosure pursuant to RCW 42.56.540. If the Offeror fails to timely obtain a court order enjoining disclosure, the County will release the requested information on the date specified. The County has, and by this section assumes, no obligation on behalf of the Offeror to claim any exemption from disclosure under the Act. The County will not be liable to the Offeror for releasing records, even if the records have been marked by the Offeror as confidential and/or proprietary, in compliance with the Act, this section or court order. All Proposals and supporting materials received by the County become the property of the County and will not be returned.

#### **Appendix A - Current Kitsap County Benefit Plans**

#### 1,100 Benefit-eligible employees

The following benefit plan details available at: Benefits (kitsapgov.com)

- Medical Coverage
  - Aetna PPO
    - Classic Plan
    - Value Plan
    - HDHP
    - Deputy Guild Plan
  - Kaiser Permanente of WA HMO
    - Classic Plan
    - Value Plan
    - HDHP
    - Deputy Guild Plan
  - Medical Waivers
    - Employees receive \$150 per month
  - Stop Loss coverage through Ullico
    - \$300K Specific Deductible
    - \$300K Aggregating Specific Deductible

The following coverages are purchased and administered through Washington Counties Insurance Fund (WCIF):

- Dental Coverage 100% participation required across County
  - Delta Dental
  - Willamette
- Vision Coverage 100% participation required by bargaining unit
  - VSP Extended Plan
- Life Insurance from The Standard
  - Basic at \$24,000 per employee and \$1,000 per dependent (paid by employer) –
     100% participation required across County
  - Supplemental VTL Offered to all employees at their cost
  - Supplemental AD&D Offered to all employees at their cost
- Disability Coverage from The Standard
  - Base coverage provided to most employees (paid by County) 100% participation required by bargaining unit
  - LTD buy-up available at employee cost
  - STD buy-up available at employee cost

#### Retiree Coverage:

- LEOFF 1 Retirees
  - Kaiser fully-insured over 65 plan
  - United America plan through WCIF
- Regular Retirees (closed to new enrollees)
  - Kaiser fully-insured over 65 plan
  - United America plan through WCIF

#### **Appendix B – Sample Contract**

# **CONTRACT NO.** [Contract Number] **Professional Services Contract**

This Professional Services Contract ("Contract") is between Kitsap County, a Washington state political subdivision, having its principal offices at 614 Division Street, Port Orchard, Washington 98366 ("County") and [Contractor Name], a [Contractor Type] having its principal offices at [Contractor Addr] ("Contractor").

In consideration of the terms and conditions of this Contract, the parties agree as follows:

#### SECTION 1. TERM AND EFFECTIVE DATE

1.1 The Contract will become effective [Contract Start Date] and terminate [Contract End Date], unless terminated or extended. The Contract may be extended for additional consecutive terms at the mutual agreement of the parties, not to exceed a total of [ContractLength]. In no event will the Contract become effective unless and until it is approved and executed by the duly authorized representative of Kitsap County.

#### SECTION 2. SERVICES

- 2.1. <u>Scope of Work</u>. The Contractor shall provide all "Services" identified in Attachment A: (Scope of Work), which is incorporated herein by reference. The Contractor shall provide its own equipment, labor, and materials.
- 2.2. <u>Contract</u>. "Contract" means this Contract and any exhibits, amendments, and solicitation documents accepted by the County, and Attachments A (Scope of Work), B (Compensation)[List Additional Attachments, if any]. All such documents are incorporated herein in full by this reference.
- 2.3. <u>Personnel</u>. The Contractor shall have and maintain complete responsibility for its Personnel. "Personnel" means Contractor and Contractor's employees, subcontractors, volunteers, interns, agents, and any other person utilized by the Contractor directly or indirectly or through third parties to perform any Services under the Contract. The Contractor shall promptly remove any Personnel performing Services on request from the County Representative.
- 2.4. <u>Standards</u>. The Contractor warrants that i) Contractor has the qualifications, knowledge, experience, skills, and resources necessary to provide all Services; ii) all Services shall be provided by Personnel experienced in their respective fields and in a manner consistent with the standards of care, skill, diligence, and knowledge commonly possessed and exercised by experienced professionals in the same discipline in the same or similar circumstances; and iii) all Services shall be performed to the County's reasonable satisfaction and according to the schedule agreed to by the parties.
- 2.5. <u>Communication</u>. The Contractor shall keep the County informed of the progress of the Services in the manner, method, and intervals requested by the County.

#### SECTION 3. COMPENSATION AND PAYMENT

- 3.1. <u>Compensation</u>. The maximum amount of compensation paid under the Contract by the County shall not exceed \$[Contract Amount]. A description of the compensation is provided in Attachment B: Compensation, which is incorporated herein by reference.
- 3.2. <u>Invoice</u>. The Contractor will submit one (1) invoice to the County per month for payment of Services completed to date, unless otherwise provided herein. Each invoice shall

- identify the Services performed, dates performed, and any other information requested by the County.
- 3.3. Payment. The County will make reasonable efforts to pay the Contractor within thirty (30) days from the date the County receives a complete and correct invoice, unless otherwise provided herein. All funds disbursed to the Contractor will be processed by Direct Deposit via Automated Clearing House (ACH), unless otherwise agreed to by the parties.
- 3.4. <u>Insurance/W-9 Compliance</u>. All payments are expressly conditioned upon the Contractor's compliance with all insurance requirements and submission of a current IRS W-9 form to the County. Payments may be suspended in full in the event of noncompliance. Upon full compliance, payments will be released to the Contractor unless otherwise provided herein.
- 3.5. Restrictions. The Contractor will only be entitled to receive payment for Services expressly authorized in the Contract, and received during the Contract term and accepted by the County. The Contractor acknowledges oral requests and approvals of additional services or additional compensation are prohibited and unenforceable. Advance payments are not authorized.

#### SECTION 4. TERMINATION

- 4.1. <u>For Convenience</u>. The County may terminate the Contract, in whole or in part, without penalty, for any reason or no reason, with ten days prior notice to the Contractor.
- 4.2. <u>For Funding issues</u>. If any funding for Services is not available, withdrawn, reduced, or limited in any way, or if additional or modified conditions are placed on the funding after the Contract becomes effective, the County may: (1) accept a decreased price offered by the Contractor; (2) terminate the Contract; or (3) terminate the Contract and re-solicit the requirements.
- 4.3. <u>Termination for Default</u>. The County may immediately terminate the Contract, in whole or part, due to the failure of the Contractor to comply with any Contract term or condition, or to make satisfactory progress in performing the Contract, subject to the provisions of 11.1, or if the County determines the Contractor has been debarred, suspended or otherwise lawfully prohibited from participating in any public procurement activity. The Contractor shall immediately notify the County if the Contractor becomes suspended or debarred.
- 4.4. <u>Procedures</u>. Upon receipt of notice of termination, the Contractor shall stop all Services as directed in the notice, notify Personnel of the termination date, and minimize further costs. All goods, materials, documents, data, and reports prepared by the Contractor under the Contract shall become the property of, and delivered to, the County on demand. A final payment will be made to the Contractor only for Services performed and accepted by the County through the effective date of termination. No costs incurred after the effective date of the termination will be paid.

#### SECTION 5. INDEMNIFICATION

5.1. To the fullest extent permitted by law, the Contractor shall indemnify, defend, and hold harmless Kitsap County and its elected and appointed officials, officers, employees, and agents (collectively "Indemnitees") from and against all Claims resulting from or arising out of the performance of the Contract, whether such Claims arise from the acts, errors, or omissions of the Contractor, its Personnel, third parties, or Kitsap County, or anyone directly or indirectly employed by any of them or anyone for whose acts, errors, or omissions any of them may be liable. It is the specific intent of the parties that the Indemnitees shall, in all instances, except Claims arising from the sole negligence or willful

- misconduct of the Indemnitees, be indemnified by the Contractor from and against any and all Claims.
- 5.2. With regard to any Claim against any Indemnitee by any of the Contractor's Personnel, or anyone directly or indirectly employed by them, or anyone for whose acts they may be liable, the Contractor's indemnification obligation shall not be limited in any way by a limitation on the amount or type of damages, compensation, or benefits payable by or for the Contractor or Contractor's Personnel under workers compensation acts, disability benefit acts, or other employee benefit acts. Solely for the purposes of this indemnification provision, the Contractor expressly waives its immunity under Title 51 RCW (Industrial Insurance) and acknowledges this waiver was mutually negotiated by the parties.
- 5.3. Architectural, Landscape Architectural, Engineering, or Land Surveying Services. Should a court of competent jurisdiction determine the Contract is subject to RCW 4.24.115, then, in the event of liability for damages arising out of bodily injury to persons or damages to property caused by or resulting from the concurrent negligence of the Contractor and the County, its officers, officials, employees, and agents, the Contractor's liability hereunder, including the duty and cost to defend, will be only to the extent of the Contractor's negligence.
- 5.4. <u>Claim.</u> "Claim" means all losses, claims, suits, actions, liabilities, damages, demands, judgments, settlements, expenses, fines, or other liabilities of any kind or nature whatsoever, including without limitation, all costs including costs of Claim processing, investigation, reasonable attorneys' fees, and damages, for any personal or bodily injury, sickness, disease, disability, or death, or loss or damage to tangible or intangible business or property, including the loss of use. Claim includes any infringement of copyright, patent, trademark, or other proprietary rights of any third parties arising out of Contract performance or use by the County of materials furnished or work performed under the Contract.
- 5.5. Obligations/Notice of Claim. The County will provide the Contractor notice of the assertion of liability by a third party that may give rise to a Claim by County against the Contractor based on the indemnity contained herein. The Contractor shall respond to the County's tender of defense of a claim in writing within fourteen (14) calendar days from the notice date, and will advise the County if the Contractor accepts or denies tender of the claim. The County may in its discretion withhold all or part of any payment due the Contractor under the Contract until the Contractor responds to such notice. The Contractor shall keep the County timely and fully informed through all stages of the defense and promptly respond to and comply with County's requests for information. The County at all times reserves the right, but has no obligation to participate in the defense and settlement of any Claim. Such participation shall not constitute a waiver of the Contractor's indemnity and defense obligations under the Contract. The Contractor shall not settle or compromise any Claim in any manner that imposes any obligations upon the County without the prior written consent of the County. The Contractor shall promptly advise the County of any occurrence or information known to the Contractor that could reasonably result in a Claim against the County. The violation of any provisions of this Section, including improper refusal to accept tender, is a material breach.

#### SECTION 6. INSURANCE

- 6.1. Minimum Insurance Required. The Contractor and its subcontractors, if any, shall procure and maintain, until all of the Contract obligations have been fully discharged, including any warranty period, all insurance required in this Section with an insurance company duly licensed in Washington State with an A.M. Best Company ratings of not less than A-VIII and a category rating of not less than "8", with policies and forms satisfactory to the County. Use of alternative insurers requires prior written approval from the County. Coverage limits shall be at minimum the limits identified in this Section, or the limits available under the policies maintained by the Contractor without regard to the Contract, whichever is greater.
- 6.2. <u>Professional Liability</u>. Not less than \$1,000,000 per claim and \$2,000,000 annual aggregate. Coverage will apply to liability for professional error, act or omission arising out of or in connection with the Contractor's Services under the Contract. The coverage shall not exclude bodily injury, property damage or hazards related to the work rendered as part of the Contract or within the scope of the Contractor's services under the Contract, including testing, monitoring, measuring operations or laboratory analysis where such Services are rendered under the Contract.
- 6.3. Commercial General Liability ("CGL"). Not less than \$1,000,000 per occurrence and \$2,000,000 annual aggregate. Coverage shall include personal injury, bodily injury, and property damage for premise-operations liability, products/completed operations, personal/advertising injury, contractual liability, independent contractor liability, and stop gap/employer's liability. Coverage shall not exclude or contain sub-limits less than the minimum limits required herein, without the prior written approval of the County. The certificate of insurance for the CGL policy shall expressly cover the indemnification obligations required by the Contract.

#### 6.4. Automobile Liability.

	Contractor shall maintain personal automobile insurance on all vehicles used for t purposes as required by law.
persona busines Contrac	Not less than \$100,000 per occurrence and \$300,000 annual aggregate. If a all automobile liability policy is used to meet this requirement, it must include a ss rider and cover each vehicle to be used in the performance of the Contract. If ctor will use non-owned vehicles in performance of the Contact, the coverage shall owned, hired, and non-owned automobiles.
Covera	Not less than \$1,000,000 per occurrence and \$2,000,000 annual aggregate. ge shall include liability for any and all owned, hired, and non-owned vehicles. ge may be satisfied with an endorsement to the CGL policy.

6.5. <u>Umbrella or Excess Liability</u>. The Contactor may satisfy the minimum liability limits required for the CGL and Automobile Liability under an Umbrella or Excess Liability policy. There is no minimum per occurrence limit of liability under the Umbrella or Excess Liability; however, the annual aggregate limit shall not be less than the highest "Each Occurrence" limit for either CGL or Automobile Liability. The Contractor agrees to an endorsement naming the County as an additional insured as provided in this Section, unless the Umbrella or Excess Liability provides coverage on a "Follow-Form" basis.

- 6.6. Workers' Compensation and Employer Liability. If applicable, the Contractor shall maintain workers' compensation insurance as required under the Title 51 RCW (Industrial Insurance), for all Contractor's Personnel eligible for such coverage. If the Contract is for over \$50,000, then the Contractor shall also maintain employer liability coverage with a limit of not less than \$1,000,000.
- 6.7. Primary, Non-Contributory Insurance/Subcontractors. The Contractor's and its subcontractors' insurance policies and additional named insured endorsements will provide primary insurance coverage and be non-contributory. Any insurance or self-insurance programs maintained or participated in by the County will be excess and not contributory to such insurance policies. All Contractor's and its subcontractors' liability insurance policies must be endorsed to show as primary coverage. The Contractor shall include all subcontractors as insureds under its policies or shall furnish separate certificates and endorsements for each subcontractor. All subcontractors shall comply with all insurance and indemnification requirements herein.
- 6.8. Review of Policy Provisions. Upon request, the Contractor shall provide a full and complete copy of all requested insurance policies to the County. The County reserves the right without limitation, but has no obligation to revise any insurance requirement, or to reject any insurance policies that fail to meet the requirements of the Contract. The County also has the right, but no obligation to review and reject any proposed insurer providing coverage based upon the insurer's financial condition or licensing status in Washington. The County has the right to request and review the self-insurance retention limits and deductibles, and the Contractor's most recent annual financial reports and audited financial statements, as conditions of approval. Failure to demand evidence of full compliance with the insurance requirements or failure to identify any insurance deficiency shall not relieve the Contractor from, nor be construed or deemed a waiver, of its obligation to maintain all the required insurance at all times as required herein.
- 6.9. <u>Waiver of Subrogation</u>. In consideration of the Contract award, the Contractor agrees to waive all rights of subrogation against the County, its elected and appointed officials, officers, employees, and agents. This waiver does not apply to any policy that includes a condition that expressly prohibits waiver of subrogation by the insured or that voids coverage should the Contractor enter into a waiver of subrogation on a pre-loss basis.
- 6.10. Additional Insured, Endorsement and Certificate of Insurance. All required insurance coverage, other than the workers' compensation and professional liability, shall name the County, it's elected and appointed officials, officers, employees, and agents, as additional insureds and be properly endorsed for the full available limits of coverage maintained by Contractor and its subcontractors. Endorsement is not required if the Contractor is a self-insured government entity, or insured through a government risk pool authorized by Washington State.

The Certificate of Insurance and endorsement shall identify the Contract number and shall require not less than thirty (30) days' prior notice of termination, cancellation, nonrenewal or reduction in coverage. At the time of execution, the Contractor shall provide the Certificate of Insurance, endorsement, and all insurance notices to: Risk Management Division, Kitsap County Department of Administrative Services, 614 Division Street, MS-7, Port Orchard, Washington 98366.

- 6.11. General. The coverage limits identified herein are minimum requirements only and will not in any manner limit or qualify the liabilities or obligations of the Contractor under the Contract. All insurance policy deductibles and self-insured retentions for policies maintained under the Contract shall be paid by the Contractor. Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the County, its elected and appointed officials, officers, employees, or agents. The Contractor's insurance shall apply separately to each insured against whom a claim is made or suit is brought, subject to the limits of the insurer's liability.
- 6.12. Claims-Made. If the Contractor's liability coverage is written as a claims-made policy, the Contractor shall purchase an extended-reporting period or "tail" coverage for a minimum of three (3) years following completion of the performance or attempted performance of the provisions of this Contract.

#### SECTION 7. NOTICE AND CONTRACT REPRESENTATIVES

7.1. Any notices, demands and other communications required by the Contract will be effective if personally served upon the other party or if mailed by registered or certified mail, postage prepaid, return receipt requested, to the other party's Contract Representative at the address below. Notice may also be given by facsimile with the original to follow by regular mail. Notice will be deemed to be given three (3) days following the date of mailing, or immediately if personally served. For service by facsimile, service will be effective at the beginning of the next working day. Each party will designate a "Contract Representative", which may be changed by providing fifteen (15) days prior notice to the other party.

## County's Contract Representative

Name: [County Rep Name]
Title: [County Rep Title]
Address: [County Rep Addr]
Phone: [County Rep Phone]
Email: [County Rep Email]

#### Contractor's Contract Representative

Name: [Contractor Rep Name]
Title: [Contractor Rep Title]
Address: [Contractor Rep Addr]
Phone: [Contractor Rep Phone]
Email: [Contractor Rep Email]

#### SECTION 8. AMENDMENTS, SUBCONTRACTS, INDEPENDENT CONTRACTOR

- 8.1. <u>Amendment</u>. No amendment or modification to the Contract will be effective without the prior written consent of the authorized representatives of the parties.
- 8.2. <u>Successors and Assigns</u>. To the extent permitted by law, the Contract is binding on the parties' respective partners, successors, assigns, executors, and legal representatives.
- 8.3. <u>Assignments</u>. Except with the prior written consent of the other party, each party shall not assign or transfer, including by merger (whether that party is the surviving or disappearing entity), consolidation, dissolution, or operation of law any right, duty, obligation, or remedy under the Contract. Any purported assignment or transfer in violation of this section shall

be void.

- 8.4. <u>Subcontracts</u>. The Contractor shall provide the County a list of all subcontractors and the subcontractors' proposed responsibilities. "Subcontract" means any contract, express or implied, between the Contractor and another party or between a subcontractor and another party delegating or assigning, in whole or in part, the making or furnishing of any material or service for the performance of the Contract. All subcontracts shall incorporate by reference the terms and conditions of this Contract. The Contractor is solely responsible for the performance and payment of its subcontractors.
- 8.5. <u>Independent Contractor</u>. Each party under the Contract shall be for all purposes an independent contractor. Nothing contained herein will be deemed to create an association, a partnership, a joint venture, or a relationship of principal and agent, or employer and employee between the parties. The Contractor shall have complete responsibility and control over its Personnel. Neither the Contractor nor its Personnel shall be, or be deemed to be, or act or purport to act, as an employee, agent or representative of the County. The Contractor and its Personnel shall have no County employee-type benefits of any kind whatsoever, including without limitation, insurance, pension plan, vacation pay or sick pay, or other right or privilege afforded to County employees. The Contractor and its Personnel shall be responsible for payment of all insurance, taxes, and benefits.

#### SECTION 9. OWNERSHIP, CONFIDENTIAL INFORMATION AND BREACH

- 9.1. Ownership. Any and all data, reports, analyses, documents, photographs, pamphlets, plans, specifications, surveys, films, or any other materials created, prepared, produced, constructed, assembled, made performed, or otherwise produced by the Contractor or its Personnel for delivery to the County under this Contract shall be the sole and absolute property of the County. All such property shall constitute "work made for hire" as defined by the U.S. Copyright Act of 1976, 17 U.S.C § 101, and the ownership of the copyright and any other intellectual property rights in such property shall vest in the County at the time of its creation. Ownership of the intellectual property includes the right to copyright, patent, and register, and the ability to transfer these rights. Material the Contractor uses to perform this Contract that is not created, prepared, constructed, assembled, made, performed, or otherwise produced for or paid for by the County is owned by the Contractor and is not "work made for hire" within the terms of the Contract.
- 9.2. <u>Confidential Information/Breach</u>. The Contractor shall ensure that all personal identifying information, financial information, and other information submitted or made available to the Contractor by, or on behalf of, the County, or acquired or developed by the Contractor in the performance of the Contract (unless publicly available) is kept confidential, secured, and protected to prevent unauthorized access. Such information will be utilized by the Contractor solely as necessary for the performance of Services under the Contract and not made available to any other person without the County's prior written consent. In the event of unauthorized access or other security breach, the Contractor shall immediately notify the Contract Representative and shall at its sole expense comply with all requirements of RCW 19.255.010, in effect at any given time. Upon expiration or termination of the Contract, all confidential information shall be returned to the County or destroyed at the County's discretion.

#### SECTION 10. REPRESENTATIONS AND RECORDS

10.1. No Fee. The Contractor certifies it has not received, nor paid or agreed to pay, another person or entity, other than a bona fide employee working exclusively for the Contractor, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award or making of the Contract.

- 10.2. <u>Licenses, Permits and Taxes</u>. The Contractor shall, at its own expense, have and maintain all licenses, registrations, permits, and approvals necessary for the performance of the Contract, including without limitation, registration with the Washington State Department of Revenue. The Contractor shall pay all fees (including licensing fees) and applicable federal, state, and local taxes.
- 10.3. <u>Compliance</u>. The Contractor and its Personnel, and the Services provided by the Contractor and its Personnel, shall comply with all applicable laws, codes, and standards in effect at any given time regardless as to whether such laws are referred to by the County. If required for the Services provided, the Contractor and its Personnel shall submit to a background check as directed by the County.
- 10.4. <u>Nondiscrimination</u>. The Contractor and its Personnel shall not discriminate against any person on the basis of race, color, creed, religion, national origin, age, sex, marital status, sexual orientation, veteran status, disability, or other circumstance prohibited by federal, state, or local law, and shall comply with Title VI of the Civil Rights Act of 1964, P.L. 88-354 and Americans with Disabilities Act of 1990 in the performance of the Contract.
- Public Records. The Contractor acknowledges the Contract and all public records 10.5. associated with the Contract shall be available to the County for inspection and copying by the public where required by the Public Records Act, Chapter 42.56 RCW ("Act"). To the extent that public records in the custody of the Contractor are needed for the County to respond to a request under the Act, as determined by the County, the Contractor shall make them promptly available to the County at no cost to the County. If the Contractor considers any portion of any record provided to the County under the Contract, whether electronic or hard copy, to be protected from disclosure under the law, the Contractor shall clearly identify all specific information it claims to be confidential or proprietary. If the County receives a request under the Act to inspect or copy the information that has been identified by the Contractor as protected from disclosure and the County determines that release of the information is required by the Act or otherwise appropriate, the County's sole obligation will be to make a reasonable effort to notify the Contractor of the request and the date that such protected information will be released to the requester unless the Contractor obtains a court order to enjoin disclosure pursuant to RCW 42.56.540. If the Contractor fails to timely obtain a court order enjoining disclosure, the County will release the requested information on the date specified. The County has, and by this Section assumes, no obligation on behalf of the Contractor to claim any exemption from disclosure under the Act. The County will not be liable to the Contractor for releasing records in compliance with the Act, this Section or court order.
- 10.6. <u>Advertising, Logo</u>. The Contractor shall not use, advertise, or promote for commercial benefit information concerning the Contract or use any trade name, trademark, or logo of the County, without the County's prior written consent.

10.7. <u>Audit and Record Retention.</u> The Contractor and its Personnel shall retain all books, documents, and records relating to performance of the Contract and Services provided in connection with this Contract for six (6) years after completion of the Contract or longer if requested by the County. All records shall be subject to inspection and audit by the County. Upon request, the Contractor shall promptly make available to the County a legible copy of all books, documents, and records at no cost to the County.

#### SECTION 11. RIGHTS AND REMEDIES

- 11.1. <u>Failure to Perform</u>. If County determines the Contractor has failed to perform any material obligation of the Contract, and such failure has not been cured within ten (10) days' following notice from the County, the County may without penalty, in its discretion, withhold all monies due the Contractor until such failure is cured to the reasonable satisfaction of the County.
- 11.2. Right of Assurance. If the County in good faith has reason to believe the Contractor does not intend, or is unable to perform, or continue performing under the Contract, the County may demand in writing that the Contractor give a written assurance of intent to perform. Should the Contractor fail to provide adequate assurance to the reasonable satisfaction of the County, by the date specified the demand, the County may terminate all or part of the Contract and pursue all other rights and remedies available at law and in equity.
- 11.3. Responsibility for Errors. All Services shall be completed to the reasonable satisfaction of the County and as required herein. Upon request, the Contractor shall provide any clarifications and/or explanations regarding any Services provided as required by the County, at no additional cost to the County. In the event of an error or omission under the Contract, the Contractor shall, at no cost to the County, provide all necessary design drawings, estimates, and all other professional services the County deems necessary to rectify and correct the matter to the satisfaction of the County. The Contractor shall continue to be responsible for the accuracy of Services, even after the Work is accepted by the County and the termination or expiration of the Contract.
- 11.4. Remedies. All County rights and remedies under the Contract are in addition to, and shall in no way limit, any other rights and remedies that may be available to the County at law and in equity.
- 11.5. Right of Off-Set; Reimbursement. The County will be entitled to offset against any sums due the Contractor and to reimbursement from the Contractor for any damages, expenses, or costs incurred by the County due to the Contractor's nonconforming performance or failure to perform the Services under the Contract.
- 11.6. <u>Waiver</u>. Either party's failure to insist upon the strict performance of any provision of the Contract, or to exercise any right based upon a breach thereof or the acceptance of any performance during such breach, will not constitute a waiver of any right or remedy under the Contract unless expressly so agreed in writing by an authorized representative.
- 11.7. <u>Breach</u>. In the event of a material breach by the Contractor, the County may procure, on terms and in the manner that it deems appropriate, Services to replace those under the Contract. The Contractor shall be liable to the County for any and all costs, expenses, penalties, and fees incurred by the County in procuring such Services in substitution for those due from the Contractor under the Contract.

#### SECTION 12. GOVERNING LAW, DISPUTES

12.1. Governing Law; Venue. The Contract will be governed in all respects by the laws of the

- State of Washington, both as to interpretation and performance, without regard to conflicts of law or choice of law provisions. Any action arising out of or in connection with the Contract may be instituted and maintained only in a court of competent jurisdiction in Kitsap County, Washington or as provided by RCW 36.01.050.
- 12.2. <u>Disputes</u>. Conflicts and disagreements between the parties related to the Contract will be promptly brought to the attention of the County. Any dispute relating to the quality or acceptability of performance or compensation due the Contractor will be decided by the County's Contract Representative. All decisions of the County's contract Representative are considered final; however, nothing herein prohibits either party from seeking judicial relief.

#### SECTION 13. PREVAILING WAGE

[Prevailing Wage]

#### SECTION 14. GENERAL PROVISIONS

- 14.1. <u>Implied Contract Terms</u>. Each provision of law and any terms required by law to be in the Contract are made a part of the Contract as if fully stated in it.
- 14.2. <u>Headings/Captions</u>. Headings and captains used are for convenience only and are not a part of the Contract and do not in any way limit or amplify the terms and provisions hereof.
- 14.3. <u>No Party the Drafter</u>. The Contract is the product of negotiation between the parties, and no party is deemed the drafter of the Contract.
- 14.4. <u>No Third-Party Beneficiary</u>. No provision of the Contract is intended to, nor will it be construed to, create any third-party beneficiary, or provide any rights or benefits to any person or entity other than the County and the Contractor.
- 14.5. Severability. If a court of competent jurisdiction holds any provision of the Contract to be illegal, invalid, or unenforceable, in whole or in part, the validity of the remaining provisions will not be affected, and the parties' rights and obligations will be construed and enforced as if the Contract did not contain the particular provision held to be invalid. If any provision of the Contract conflicts with any statutory provision of the State of Washington, the provision will be deemed inoperative to the extent of the conflict or modified to conform to statutory requirements.
- 14.6. <u>Counterparts</u>. The Contract may be executed in several counterparts, each of which will be deemed an original, but all of which together will constitute one and the same agreement.
- 14.7. <u>Non-Exclusive Contract.</u> The County may at its discretion enter into multiple agreements to obtain the same or similar services that are the subject of this Contract or may have its own employees perform the same or similar services contemplated by the Contract.

- 14.8. <u>Survival</u>. Those provisions of this Contract that by their sense and purpose should survive expiration or termination of the Contract shall so survive. Those provisions include, without limitation: Sections 5 (Indemnification), 6 (Insurance), 8.5 (Independent Contractor), 9 (Ownership, Confidential Information and Breach), 11 (Rights and Remedies), 12 (Governing Law, Disputes), and 14 (General Provisions).
- 14.9. <u>Entire Agreement</u>. The parties acknowledge the Contract is the product of negotiation between the parties and represents the entire agreement of the parties with respect to its subject matter. All previous agreements and representations, whether oral or written, entered into prior to this Contract are hereby revoked and superseded by the Contract.
- 14.10. <u>Authorization</u>. Each party signing below warrants to the other party, that they have the full power and authority to execute this Contract on behalf of the party for whom they sign.

Dated thisday of, 20_	Dated thisday of, 20
CONTRACTOR NAME	KITSAP COUNTY, WASHINGTON
Signature	SIGNATORY NAME SIGNATORY TITLE
Print Name	<del></del>
Title	
Dated thisday of, 20_	Dated thisday of, 20
CONTRACTOR NAME	BOARD OF COUNTY COMMISSIONERS KITSAP COUNTY, WASHINGTON
Signature	ROBERT GELDER, CHAIR
Print Name	EDWARD E. WOLFE, COMMISSIONER
Title	CHARLOTTE GARRIDO, COMMISSIONER
	ATTEST:
	Dana Daniels, CLERK OF THE BOARD

# ATTACHMENT A SCOPE OF WORK

Purpose	
Objective	
Scope	
Requirements	
Technical Considerations	
Schedule/Deliverables	
Compliance/Acceptance	
Warranties Support/Maintenance	

# **ATTACHMENT B**

# **COMPENSATION**

Payment amount and schedule is set forth below.

# ATTACHMENT C

# **SPECIFIC TERMS AND**

## **CONDITIONS**