

Kitsap County Mental Health, Chemical Dependency & Therapeutic Court Program 2022 Continuation Grant Request for Proposal (RFP) Mandatory Proposer Conference

Presenters

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Services
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Proposal Summary

The Kitsap County Department of Human Services (KCDHS) is requesting Continuation Grant Proposals for moneys collected under RCW 82.14.460. Continuation Grant Proposals are proposals from current grantees whose projects were funded during the 2021 Grant Cycle to request one additional budget period of funding for a project period that would otherwise expire. Proposals "must be used solely for the purpose of providing for the operation or delivery of chemical dependency or mental health treatment programs and services and for the operation or delivery of therapeutic court programs and services. Programs and services includes, but is not limited to, treatment services, case management, transportation, and housing that are a component of a coordinated chemical dependency or mental health treatment program or service."

Approximately \$7,000,000 will be awarded for projects or program services delivered between January 1, 2022 and December 31, 2022. Proposal Deadline: August 5, 2021 at 3:00 p.m.

Eligibility Requirements: All Continuation Grant Applicants must attend a Mandatory Continuation Grant Proposer's Conference and submit a letter of intent online via Survey Monkey Apply to be eligible to apply for the 2022 TST funding. Access to the "Continuation Grant Proposal Letter of Intent" will be made available to those in attendance.

The "Continuation Grant Proposal Letter of Intent" is due June 28, 2021 at 3:00 p.m.



Proposal Summary

Background: In 2005, Washington State approved legislation allowing counties to raise their local sales tax by one-tenth of one percent to augment state funding of mental health and chemical dependency programs and services. In September 2013, the Kitsap County Board of Commissioners (BOCC) passed a resolution authorizing a sales and use tax for Mental Health, Chemical Dependency and Therapeutic Court Programs. This sales and use tax shall be known as "Treatment Sales Tax" or TST. The BOCC has the decision-making authority for funding decisions, the KCDHS serves as the fund manager, and the Citizens Advisory Committee (CAC) has the recommending authority.

Scope of Work: Proposals for TST funding must address the Goals, Objectives and Strategies prioritized in the 2021 Kitsap County Behavioral Health Strategic Plan. The Strategic Plan can be found at

https://www.kitsapgov.com/hs/Documents/Final%202021%20Behavioral%20Health%20Strategi c%20Plan.pdf.

Access the RFP at https://www.kitsapgov.com/das/Pages/Online-Bids.aspx or by contacting Vicki martin at: Kitsap County Purchasing Department, 614 Division Street MS-7, Port Orchard, Washington 98366, Phone: 360.337.4788, Fax 360.337.4638, Email: purchasing@co.kitsap.wa.us. The Kitsap County Human Services Department reserves the right to make unilateral modifications to this RFP to address changes on the state and/or local level. Questions about the RFP and related issues should be directed to Vicki Martin at the address and phone number above.

Date	Activity
May 2021	CAC presents RFP recommendations to the Board of Kitsap County Commissioners (BOCC) in Work Study Session
May 18, 2021	Citizens Advisory Committee (CAC) Meeting to Approve RFP and Timeline
May 24 th – 28 th , 2021	2021 Continuation Grant Request For Proposals Released upon Board of Commissioners approval
June 16, 2021	Mandatory Continuation Grant Proposers Conference – 1:00 p.m. Via Zoom
June 21, 2021	Notes and Q&A from Proposers Conference Posted
June 28, 2021	Mandatory "Continuation Grant Proposal Letter of Intent" Due by 3:00 p.m. Online submission only via Survey Monkey Apply.
August 5, 2021	Continuation Grant Proposals Due by 3:00 P.M. Online submission only via Survey Monkey Apply
August 5 th – September 6 th , 2021	CAC reviews Proposals and completes Rating Sheets
September 6, 2021	CAC Rating Sheets due to Department of Human Services at 12:00 p.m.
September 9, 2021	CAC convenes to discuss Proposals and develop questions for Proposers
September 13, 2021	Questions for Question and Answer (Q&A) Sessions emailed to Proposers
September 27, 2021	Mandatory written responses to the CAC Questions Due at 3:00 p.m. Online submission only via Survey Monkey Apply.
September 27 th – October 12 th , 2021	CAC reviews written responses to Questions
October 12 th – 14 th , 2021	Mandatory Proposer Question and Answer Sessions. Organizations must make time available for their Question and Answer Session which will be scheduled during this time frame.
October 18 th and 19 th , 2021	CAC Executive Committee Meetings to develop funding recommendations
October 19, 2021	CAC Regular Business Meeting to Approve Recommendations for BOCC
November 2021	Make funding recommendations to BOCC (Work Study)
November 2021	BOCC Acts on Funding Recommendations – Public Meeting
November – December 2021	Statements of Work, Expenditure Plans and Contracts completed
January 1, 2022	2022 Program Year Begins



Applicant Eligibility

Organization has received TST funding during the previous funding year (2021) for the same project.

Organization is a Government entity; public or private nonprofit organization 501(c)(3); private for profit; or faith-based organization.

The request is solely for the purpose of providing mental health, chemical dependency or therapeutic court programs and services.

Organization has a representative at the Mandatory Continuation Grant Proposer Conference.

Organization meets requirements for providing behavioral health "treatment" services, sub-contracts with or provides non-treatment services.

Organization meets all county requirements for contracting including insurance requirements, audit and financial requirements.



Purpose & Scope of Project

Each funded project or program will be reviewed for impact in the following areas

FUNDING LENS

BEHAVIORAL HEALTH EQUITY TRAUMA INFORMED CARE PROGRAM EVALUATION

COLLECTIVE











Anticipated Scope of Work

Projects must implement interventions and programs that address a minimum of one Goal, Objective and Strategy from the list prioritized in the 2021 Behavioral Health Strategic Plan and outlined in Attachment B of this Request for Proposal.

Prevention

Improve the health status and wellbeing of Kitsap County residents.

Treatment

Reduce the incidence and severity of chemical dependency and/or mental health disorders in adults and youth.

Diversion

Reduce the number of chemically dependent and mentally ill youth and adults from initial or further criminal justice system involvement. Reduce

Recidivism

Reduce the number of people in Kitsap County who cycle through the criminal justice systems, including jails and prisons.

Crisis

Reduce the number of people in Kitsap County who use costly interventions including hospitals, emergency rooms, and crisis services.

Housing

Increase the number of stable housing options for chemically dependent and mentally ill residents of Kitsap County.

Strategic Goal

Objectives

Goal #1: Improve the health status and wellbeing of Kitsap County residents.

- Decrease the impact of systemic racism on the mental health and well-being of Kitsap County's communities of color.
- Expand prevention and early intervention programs for youth.
- Increase Trauma Informed Care training, policies and practices.

Goal #2: Reduce the incidence and severity of chemical dependency and/or mental health disorders in adults and youth.

- Increase the variety and options of nontraditional behavioral health treatment programs and approaches.
- Address service gaps along the behavioral health Continuum of Care, especially targeting services for children, youth and the aging populations.
- Enhance Recovery Support Services.

Goal #3: Reduce the number of chemically dependent and mentally ill youth and adults from initial or further criminal justice system involvement.

- Enhance diversion approaches, practices and programs for individuals with behavioral health disorders.
- Expand police training in crisis intervention and deescalation approaches, practices and policies.
- Increase specialized police responses in dealing with individuals with behavioral health disorders.

Strategic Goal

Objectives

Goal #4: Reduce the number of people in Kitsap County who cycle through the criminal justice systems, including jails and prisons.

- Improve availability and coordination of in-jail behavioral health services.
- Intensify transitional behavioral health services for individuals reentering the community from jail.
- Expand Therapeutic Court Programs to provide access to all eligible individuals in the community.

Goal #5: Reduce the number of people in Kitsap County who use costly interventions including hospitals, emergency rooms, and crisis services.

- Expand behavioral health treatment providers, approaches and options for high utilizers.
- Intensify services for family members experiencing a behavioral health crisis.
- Intensify supportive and/or treatment services for youth experiencing a behavioral health crisis.

Goal #6: Increase the number of stable housing options for chemically dependent and mentally ill residents of Kitsap County.

- Expand behavioral health services for the homeless who experience behavioral health disorders.
- Strengthen support for individuals with behavioral health disorders to establish and maintain housing long-term.
- Increase supportive housing options for individuals with behavioral health disorders.



2022 Anticipated Scope of Work

Projects must implement interventions and programs that address a minimum of one Goal, Objective and Strategy from the following list prioritized in the 2021 Behavioral Health Strategic Plan.

Goal #1: Improve the health status and wellbeing of Kitsap County residents.

Objective #1: Decrease the impact of systemic racism on the mental health and well-being of Kitsap County's communities of color.

Strategies include:

- Examine funding priorities and decision-making process from an equity lens.
- Examine policy and procedures with an equity lens, including evaluating common practices.
- Involve communities of color in shaping funding decisions, performance outcomes and evaluation.

Objective #2: Expand prevention and early intervention programs for youth.

Strategies include:

- Increase capacity of programs that provide evidence-based prevention and early intervention programs.
- Promote proactive support for student well-being in schools starting at elementary.
- Deliver culturally relevant materials, education and outreach.

Objective #3: Increase Trauma Informed Care training, policies and practices.

Strategies include:

- Provide education on equity, inclusion, diversity and historical trauma to the behavioral health workforce.
- Provide targeted funding for organizations to invest in trauma-informed care.
- Require workforce policy and procedures be developed through a trauma informed lens.



Minimal Technical Requirements

All Continuation Grant Applicants must attend a Mandatory Continuation Grant Proposer's Conference and complete a "Continuation Grant Proposal Letter of Intent" online via Survey Monkey Apply to be eligible to apply for the 2022 TST funding. The Letter of Intent will be made available to those in attendance at the Continuation Grant Proposer's Conference. The "Continuation Grant Proposal Letter of Intent" is due June 28, 2021. Continuation Grant Proposals should be submitted only by current grantees whose projects were funded during the 2021 Grant Cycle to request one additional budget period of funding for a project period that would otherwise expire.

Following the Mandatory Continuation Grant Proposer's Conference, those in attendance will receive a link to the Continuation Grant Proposal's Eligibility Criteria. If the organization and project meet Eligibility Criteria the applicant will be forwarded to the "Continuation Grant Proposal Letter of Intent". The letter of intent is required to move forward in the application process but does not obligate the applicant to apply for TST funding. The Letter of intent must be submitted online via Survey Monkey Apply by June 28, 2021 at 3:00 p.m.



Minimal Technical Requirements

Following submission of the "Continuation Grant Proposal Letter of Intent", Kitsap County Department of Human Services staff will review both the Eligibility Criteria and Letter of Intent for completeness. If the organization meets eligibility requirements and completes the letter of intent, they will receive an invitation to apply and a link to the 2022 TST funding application.

The Continuation Application Summary Form, the Narrative and all Attachments will be completed online via Survey Monkey Apply. All proposals must be submitted electronically by August 5, 2021 at 3:00 p.m.

Proposals not submitted by the Proposal deadline will not be considered for review.



Continuation Grant Proposals

1. Project Description

30 points

A. Project Design (500 words)

Provide a brief summary of your current grant project. Which Policy Goal(s), Objectives and Strategies from the 2021 Kitsap County Behavioral Health Strategic Plan does your project address? (See Attachment B page 18) Describe how this proposal adds to or subtracts from the original proposal.

B. Outreach (500 words)

Describe your outreach/marketing plan to reach your target population and how it ensures that eligible persons from underserved communities learn about and have access to your program.

C. Culturally Competent Care (300 words)

How will you deliver culturally appropriate and competent services that meet the needs of both clients and staff? (See Attachment A page 14 for Definitions)

D. Trauma Informed Care (300 words)

Describe how you will incorporate trauma informed care principles and practices into your services for clients and support for staff? (See Attachment A page 14 for Definitions)



Continuation Grant Proposals

2. Accomplishments to Date

40 points

A. Evaluation (750 words)

Provide a brief summary of the evaluation plan you outlined in Evaluation Worksheet. What are your primary goals and expected outcomes for those you will serve? What progress has been made towards meeting your approved project goals in your original grant proposal? Include and describe your evaluation results from previous years.

B. Barriers to Implementation (300 words)

Describe any difficulties/problems encountered in achieving planned goals and objectives, including barriers to accomplishment, and actions taken to overcome difficulties.

C. Key Accomplishments (500 words)

Which evaluation outcome(s) and accomplishment(s) are you most proud of?



Continuation Grant Proposals

3. Budget Narrative

20 points

A. Funding Request (500 words)

Briefly summarize the funding need for one additional budget year as shown in your Special Project Budget form(s) and Project Salary Summary form. Indirect expenses are limited to 5%.

B. Past Expenditures and Budget Modifications (500 words)

Report actual budget expenditures for the previous budget year. Provide an explanation if you did not expend funds at the expected rate during the reporting period. Describe any significant changes to the proposed budget the next budget year resulting from modification of project activities.

4. Sustainability

10 points

A. Sustainability Plan (250)

Describe how the project attempted to leverage federal, state, local or private funds and/or in-kind resources during the last budget period, especially Federal Medicaid funds. Describe a preliminary plan for how the project will continue after the next funding period (i.e., sustainability).

B. Behavioral Health Equity (250 words)

What policies, practices or procedures are being implemented to proactively seek to eliminate racial inequities and advance equity in service delivery? (See Attachment A page 14 for Definitions)



Continuation Grant Proposal Checklist

Continuation Grant Proposals must download, complete and upload the following required components. The Attachments will be available in Survey Monkey Apply:

1. Attachment D – Continuation Grant Proposal Evaluation Worksheet Directions – Evaluation is the collection of information about a program in a systematic and defined manner to demonstrate success, identify areas for improvement and lessons learned. Every program has at least one end goal and might have several – one or more activities are required to make progress toward meeting the goal. Progress is measured with one or more objectives that might cover an output (number of something) or outcome (change over time) due to the program. The type of outcome (column D) and expected timeframe for change (column E) should be defined. Objectives must follow the "SMART" guideline: specific, measurable, attainable, realistic, and time-bound (column C). Each objective should include an expected target result and completion date ("time-bound" part of column C).

2. Attachment E - Total Agency Budget Form

Directions – The purpose of the Total Agency Budget Form is to assess the financial capacity of the parent organization. Complete this form for the entire agency budget. For extremely large or complex organizations, the Proposer may substitute an operational unit or department budget, provided that the organization can demonstrate the financial stability required. Include actual revenue and expenses for year 2020. Use projected budget figures for 2021 - 2022.



Continuation Grant Proposal Checklist

- 3. Attachment F Continuation Grant Proposal Special Project Budget Form Directions In the 2021 Award column, include all funds you were awarded for year 2021. In the 2021 Expenditure Column, include your expenditures to date. The 2021 % column will automatically calculate the percentage of 2021 expenditures to date. In the 2022 Requested Funds column, include all the funds you are requesting in this grant proposal, indirect is limited to 5%. The 2022 Modifications column will automatically calculate the difference in your 2022 Request and 2021 Award. The 2022 % column will automatically calculate the percentage difference in 2022 Request and 2021 Award.
- 4. Attachment G Continuation Grant Proposal Sub-Contractor Special Project Budget Form

Directions – Complete separate Continuation Grant Proposal Sub-Contractor Special Project Budget Forms for each organization you are planning to subcontract services. Only include the funds within each sub-contract. Indirect will be limited to 5%.

5. Attachment H – Continuation Grant Proposal Project Salary Summary Directions - This is for the proposed project only, not the entire agency. Provide Number of FTE's, salary and benefit information for the entire project including sub-contracts.



Review and Selection Criteria

The CAC members will individually evaluate and rate each proposal after which they will convene as a group and develop a list of questions for each proposal. All Proposers will be required to provide written responses to questions about their proposals and attend Question and Answer Sessions. The CAC will convene to develop written questions they have regarding each proposal the week of September 6, 2021. Proposers will be notified of their questions through Survey Monkey Apply by September 13, 2021. Written responses must be submitted online in Survey Monkey Apply by Friday, September 27, 2021.

Proposers will be scheduled for Mandatory Question and Answer Sessions the week of October 12 – 14, 2021. During this two-way conversation, proposers will have 20 minutes to address their written responses to the questions from the CAC and share additional information about their proposal they feel needs clarification. The sessions are used to further the evaluation process and clarify questions raised by the written proposals. Be prepared for an open discussion on topics related to project design, community collaboration and the budget. We request attendance of a maximum 1 - 3 persons within the organization who can provide a response to these questions.

Following applicant question and answer sessions, the CAC will discuss the proposals and perform any necessary review or verification of their content. Based on the content of the proposals and the proposal question and answer sessions, the CAC will give final rankings to the proposals and present recommendations to the Kitsap County Board of Commissioners. County staff will provide support for the committee work but will not participate in the selection of proposals.

Attachments WASHINGTON

ATTACHMENT A – Definitions

ATTACHMENT B - Anticipated Scope of Work (Strategic Plan Goals, Objectives and Strategies)

ATTACHMENT C - Proposal General Terms and Conditions

ATTACHMENT D - Continuation Grant Proposal Evaluation Worksheet

ATTACHMENT E - Total Agency Budget Form

ATTACHMENT F - Continuation Grant Proposal Special Project Budget Form

ATTACHMENT G – Continuation Grant Proposal Sub-Contractor Special Project

Budget Form

ATTACHMENT H – Continuation Grant Proposal Project Salary Summary

ATTACHMENT I – Continuation Grant Proposal Evaluation and Scoring Form

ATTACHMENT J – Contract General Terms and Conditions

ATTACHMENT K – Prevailing Wage Requirements



Survey Monkey Apply Workflow

Mandatory Proposer Conference Attendance

Stage 1: Eligibility Stage

- Eligibility Requirements
- Letter of Intent

Stage 2: Administrative Lookover Stage

Staff Review Eligibility Requirements and Letter of Intent

Stage 3: Application Stage

- Application Form
- Narrative Form
- Attachments

Stage 4: Initial Committee Review Stage

- New Grant Evaluation and Scoring Form
- Continuation Grant Evaluation and Scoring Form

Stage 5: Question and Answer Lookover Stage

· Staff Review and final question development

Stage 6: Question and Answer Stage

Applicants complete Question & Answer Form

Stage 7: Final Committee Review Stage

- New Grant Final Committee Review Form
- Continuation Grant Final Committee Review Form







