

Kitsap County Assessor

Narrative for Area 1 - Silverdale/Central Kitsap West

Tax Year: 2017 Appraisal Date: 1/1/2016

Property Type: Apartment Updated 4/8/2016 by CM27

Area Overview

Silverdale including rural West Central Kitsap, South Bangor, Seabeck, Chico.

Property Type Overview

The apartment property type is valued based on unit type. Units identified are: Studio, 1br/1ba, 2br/1ba, 2br/2ba, 3br/2ba, and 4br.

Land to Building Ratio: The national land to building ratio for this property type is 2-4:1. The countywide land to building ratio for this property type is: n/a.

The land to building ratio is used to determine excess or surplus land. Review of zoning requirements such as total lot coverage or parking requirements, as well as topography and easements, must also be considered before calculating value for this land. Land to building ratios can vary significantly between areas. Information is available upon request.

Economic Overview: Kitsap County Apartment rents have increased significantly over the last 12 months; vacancy has declined to less than 5%, while cap rates have declined due to demand for these properties.

Valuation Summary

Approach Used: Income

Analysis and Conclusion Summary: The three approaches to value were considered.

The cost approach was given little consideration in the appraiser's final analysis. Cost approach components such as replacement cost new, effective age, and depreciation are difficult to accurately calculate in a mass appraisal model.

A market/sales comparison approach uses sale prices of comparable properties to calculate value. The market/sales approach was not applied as Kitsap County lacks sufficient, recent sales.

The income approach was selected as the best method for valuing these properties. The data used to develop our current model data was collected from our mail survey, site visits, local sales, national publications, and data supplied for review or appeal.

Model Calibration

Preliminary Ratio Analysis: Analysis of 10 sales resulted in a mean ratio of 79%, a median ratio of 86%, and a coefficient of disperson (COD) of 21.35%.

Market/Sales Comparison Approach Data and Analysis

Sales: Range of Sale Dates: 1/1/2014 to 12/31/2016. A total of 4 local sales, and 6 countywide sales, and 0 national sales were used in the sales analysis. Additional information is provided on the sales analysis data sheet.

Kitsap County attempts to review, analyze, and validate via telephone, mail, or in person interviews, all commercial sales within the county for inclusion or exclusion in our market/sales approach.

Market/Sales Rates: Sales ranged from \$48,409 to \$159,375 per unit.

Property type: Apartment (continued)

Income Approach and Data Analysis

Values were calculated using a full service income model.

Income and expense information was collected from mailed surveys, property representatives, on-site visits, and market research (publications, newsletters, websites, etc.)

Rent Data: The Assessor validated rents from 0% of the market. Typical reported rents had a range of \$750 to \$1717. We selected \$525 to \$1676 for our model.

Vacancy Data: Typical reported vacancy had a range of 0% to 12%. We selected 5% to 5% for our model.

Expense Data: Typical reported expense had a range of 0% to 50%. We selected 45% to 50% for our model.

Capitalization Rate (Cap) Data: Typical sale cap rates ranged from 6% to 8%. We selected 6% to 8% for our model.

Model Validation

Final Ratio Analysis: Analysis of 10 sales resulted in a mean ratio of 90%, a median ratio of 90%, and a coefficient of disperson (COD) of 9.7%.

Sources

Kitsap County Board of Equalization appeal documentation.

Washington State Board of Tax Appeals documentatio

Kitsap County income and expense surveys.

Kitsap County sales questionaires.

The Dictionary of Real Estate Appraisal, Appraisal Institute, Third Edition, 1993

Property Appraisal and Assessment Administration, IAAO, 1990

Glossary for Property Appraisal and Assessment, IAAO,1997

LoopNet - loopnet.com

Commercial Brokers Association - commercialmls.com

6/7/2016

Kitsap County Assessor Tax Year 2017 Model Definition Apartments- All Unit Types

| | | | | | Al | PAR | ТМЕ | NT. | AME | NIT | ES | | | | | | PR | OJE | CT A | ۹МЕ | NITI | ES | | | | | AR | EA |
|-------|--|---|------------------|--|-----------------------------------|----------|-----------|------------|------------------|-----------|----------|------------------|-------------|--------------|------------------|-----------|---------|------------|------------|-------------|------------------------|---------|----------|---------------|------------|-------|-------------------|---------------------|
| Class | Land Influence | Condition | Effective Age | Amenities | Duplex/Townhouse Configuration | Elevator | Fireplace | Dishwasher | Garbage Disposal | Microwave | Internet | Quality Finishes | Indoor-Pool | Outdoor-Pool | Tennis or Racket | Clubhouse | Fitness | Bus Center | Media Room | W/D in Unit | Extra Storage for Rent | Garages | Carports | Extra Parking | Play Areas | P | Close in Location | Waterfront or Views |
| А | Nice views or waterfront, quiet neighborhood | New or recently updated- windows replaced, updated wiring/plumbing, modern interior, good paint & floor coverings | 0-10 years | Garage, storage area, washer/dryer in unit, dishwasher, pool, sauna, fitness center, business center, media room | Y | Maybe | Υ | Υ | Υ | Υ | Υ | Υ | Maybe | Υ | Maybe | Υ | Υ | Υ | Υ | Υ | Υ | Υ | Υ | Υ | Υ | Υ | Υ | Maybe |
| В | Some views, minimal/no traffic noise | Updated/well maintained, functional, good paint & floor coverings | 10-20 years | Covered parking, washer/dryer in unit, fitness center, outdoor pool, sauna | Υ | Maybe | Υ | Υ | Υ | Maybe | Υ | Maybe | Maybe | Υ | Maybe | Υ | Υ | Maybe | Maybe | Υ | Υ | Υ | Υ | Υ | Υ | Υ | Υ | Maybe |
| С | Average neighborhood, light traffic noise | Functional, somewhat dated, minimal repairs needed | 20-35 years | Covered parking or ample open parking area, shared laundry, small fitness center | N | Maybe | Maybe | Υ | Maybe | N | Υ | N | Z | Maybe | Maybe | Υ | Υ | N | Ν | N | Maybe | Z | Maybe | Ν | Υ | Maybe | Υ | N |
| D | Declining neighborhood, moderate traffic | Dated, limited updating, some repairs needed | 35-50 years | Limited parking, shared laundry, no exterior common areas | N | N | N | Υ | Maybe | N | Υ | N | N | N | N | Maybe | N | N | N | N | Maybe | N | N | | Maybe | Maybe | Maybe | N |
| E | Blighted neighborhood, much traffic noise | Dated, functional problems, very original, needs repairs | 50+ years | Limited parking, small shared or no laundry facility. No exterior common areas | N | Ν | N | N | N | N | Υ | N | N | N | N | Maybe | N | N | N | N | N | N | N | N | Maybe | Maybe | Maybe | N |
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 16 | 17 | 18 | 19 | 20 | 21 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 |

If all else is equal, but the configuration is a duplex or townhouse, consider increasing one grade.

Count manager's unit in the income stream.

Small projects (in the range of 20 units or less) with limited interior and no exterior or common area amenities, move to multifamily model.

Age restricted apartments may have limited exterior amenities, but many interior amenities including hair salons and mini-marts.

Multi-story age restricted apartments SHOULD have an elevator. If not, consider dropping upper units a grade.

Check unit size and rents per unit.

Kitsap County Assessor

Tax Year: 2017

Property Type: Apartment **Neighborhood: Silverdale**

| | Studio/0br | 1Br/1 | 2Br/1 | 2Br/2 | 3br | 4br |
|----------|------------|----------|----------|----------|----------|----------|
| ass A | | | | • | _ | |
| Rent | 1,000.00 | 1,175.00 | 1,250.00 | 1,350.00 | 1,525.00 | 1,676.25 |
| Vac % | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 |
| Exp% | 45.00 | 45.00 | 45.00 | 45.00 | 45.00 | 45.00 |
| Cap Rate | 6.00 | 6.00 | 6.00 | 6.00 | 6.00 | 6.00 |
| Market | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
| ass B | | | | | | |
| Rent | 850.00 | 1,175.00 | 1,250.00 | 1,350.00 | 1,525.00 | |
| Vac % | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | |
| Exp% | 45.00 | 45.00 | 45.00 | 45.00 | 45.00 | |
| Cap Rate | 6.250 | 6.250 | 6.250 | 6.250 | 6.25 | |
| Market | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | |
| ass C | | | | | | |
| Rent | 725.00 | 1,050.00 | 1,200.00 | 1,275.00 | 1,425.00 | |
| Vac % | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | |
| Exp% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | |
| Cap Rate | 6.75 | 6.75 | 6.75 | 6.75 | 6.75 | |
| Market | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | |
| ass D | | | | | | |
| Rent | 575.00 | 900.00 | 1,050.00 | 1,275.00 | 1,425.00 | |
| Vac % | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | |
| Exp% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | |
| Cap Rate | 7.25 | 7.25 | 7.25 | 7.25 | 7.25 | |
| Market | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | |
| ass E | | | | · | · | |
| Rent | 525.00 | 780.00 | 900.00 | 975.00 | 1,050.00 | 1,131.75 |
| Vac % | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 |
| Exp% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| Cap Rate | 8.00 | 8.00 | 8.00 | 8.00 | 8.00 | 8.00 |
| Market | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |

Income Mode 302016 6/8/2016

Kitsap County Assessor Tax Year 2017 Local Income Survey for Apartment - 1Br/1

| PGI per Unit | Vacancy | EGI per Unit | Expense % | NOI per Unit |
|--------------|---------|--------------|-----------|--------------|
| \$1,236.00 | 8% | \$1,139.72 | 0% | \$1,139.60 |
| \$1,219.67 | 4% | \$1,170.88 | 0% | \$1,170.76 |
| \$1,192.38 | 2% | \$1,168.53 | 0% | \$1,168.42 |
| \$1,185.00 | 5% | \$1,125.75 | 0% | \$1,125.64 |
| \$1,172.58 | 4% | \$1,125.68 | 0% | \$1,125.57 |
| \$1,150.00 | 0% | \$1,149.89 | 0% | \$1,149.77 |
| \$1,145.00 | 0% | \$1,144.89 | 0% | \$1,144.77 |
| \$1,110.00 | 0% | \$1,109.89 | 0% | \$1,109.78 |
| \$1,086.50 | 12% | \$958.29 | 0% | \$958.20 |
| \$1,085.00 | 1% | \$1,074.15 | 0% | \$1,074.04 |
| \$1,070.90 | 0% | \$1,070.79 | 0% | \$1,070.69 |
| \$750.00 | 0% | \$749.93 | 0% | \$749.85 |

Local Income Survey for Apartment - 2Br/1

| PGI per Unit | Vacancy | EGI per Unit | Expense % | NOI per Unit |
|--------------|---------|--------------|-----------|--------------|
| \$1,380.50 | 4% | \$1,325.28 | 0% | \$1,325.15 |
| \$1,375.00 | 1% | \$1,361.25 | 0% | \$1,361.11 |
| \$1,355.00 | 0% | \$1,354.86 | 0% | \$1,354.73 |
| \$1,324.00 | 4% | \$1,271.04 | 0% | \$1,270.91 |
| \$1,278.50 | 8% | \$1,178.90 | 0% | \$1,178.79 |
| \$1,250.00 | 5% | \$1,187.50 | 0% | \$1,187.38 |
| \$1,246.50 | 12% | \$1,099.41 | 0% | \$1,099.30 |
| \$1,245.50 | 4% | \$1,195.68 | 0% | \$1,195.56 |
| \$1,225.00 | 0% | \$1,224.88 | 0% | \$1,224.76 |
| \$1,190.88 | 2% | \$1,167.06 | 0% | \$1,166.95 |
| \$1,166.00 | 0% | \$1,165.88 | 0% | \$1,165.77 |
| \$940.00 | 0% | \$939.91 | 0% | \$939.81 |
| \$850.00 | 0% | \$849.92 | 0% | \$849.83 |

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Kitsap County Assessor Tax Year 2017 Local Income Survey for Apartment - 2Br/2

| PGI per Unit | Vacancy | EGI per Unit | Expense % | NOI per Unit |
|--------------|---------|--------------|-----------|--------------|
| \$1,573.00 | 4% | \$1,510.08 | 0% | \$1,509.93 |
| \$1,490.38 | 2% | \$1,460.57 | 0% | \$1,460.43 |
| \$1,434.00 | 8% | \$1,322.29 | 0% | \$1,322.16 |
| \$1,385.00 | 5% | \$1,315.75 | 0% | \$1,315.62 |
| \$1,385.00 | 0% | \$1,384.86 | 0% | \$1,384.72 |
| \$1,348.00 | 12% | \$1,188.94 | 0% | \$1,188.82 |
| \$1,325.00 | 4% | \$1,272.00 | 0% | \$1,271.87 |
| \$1,256.00 | 0% | \$1,255.87 | 0% | \$1,255.75 |

Local Income Survey for Apartment - 3Br

| PGI per Unit | Vacancy | EGI per Unit | Expense % | NOI per Unit |
|--------------|---------|--------------|-----------|--------------|
| \$1,717.88 | 2% | \$1,683.52 | 0% | \$1,683.35 |
| \$1,637.67 | 4% | \$1,572.16 | 0% | \$1,572.00 |
| \$1,635.00 | 4% | \$1,569.60 | 0% | \$1,569.44 |
| \$1,628.00 | 4% | \$1,562.88 | 0% | \$1,562.72 |
| \$1,554.00 | 8% | \$1,432.94 | 0% | \$1,432.80 |
| \$1,537.00 | 12% | \$1,355.63 | 0% | \$1,355.50 |
| \$1,525.00 | 5% | \$1,448.75 | 0% | \$1,448.61 |
| \$1,358.56 | 0% | \$1,358.42 | 0% | \$1,358.29 |

Local Income Survey for Apartment - Studio

| PGI per Unit | Vacancy | EGI per Unit | Expense % | NOI per Unit |
|--------------|---------|--------------|-----------|--------------|
| \$1,310.00 | 4% | \$1,257.60 | 0% | \$1,257.47 |
| \$1,133.00 | 8% | \$1,044.74 | 0% | \$1,044.63 |
| \$1,110.00 | 0% | \$1,109.89 | 0% | \$1,109.78 |
| \$968.00 | 12% | \$853.78 | 0% | \$853.69 |
| \$830.00 | 0% | \$829.92 | 0% | \$829.83 |

Printed: 6/7/2016

Kitsap County Assessor Apartments - 20+ Units Tax Year 2017 Sales from 01/01/2014 to 03/31/2016

| No. | Neighborhood - Vicinity | Account Number | Project Name | Class | Units | Excise | Sale Date | Sale Price | Validity Code | Assessed Value | Sale Ratio | Price per Unit |
|-----|----------------------------|-------------------|--------------------------------------|-------|-------|-------------|------------|--------------|------------------|-------------------|---------------|-------------------|
| 1 | 9100541 | 132401-2-064-2001 | Pacific Terrace Apartments | 134 | | 2014EX02099 | 4/9/2014 | \$1,065,000 | | \$1,149,490 | 1.08 | \$48,409 |
| 2 | 9100543 | 3968-006-008-0706 | Magnuson Apartments | 134 | | 2014EX04680 | 7/25/2014 | \$1,012,500 | V | \$901,630 | .89 | \$56,250 |
| 3 | 9100541 | 152401-3-049-2007 | Marion Court Apartments | 135 | 35 | 2014EX06773 | 10/13/2014 | \$2,450,000 | V | \$2,219,200 | .91 | \$70,000 |
| 4 | 9402390 | 352401-3-077-2008 | Arbor Terrace Apts I - 156 units | 137 | 156 | | | | | \$17,799,200 | | |
| | 9402390 | 352401-3-078-2007 | Arbor Terrace Apts Phase II-120 unit | 137 | 120 | | | | | \$14,128,780 | | |
| | | | | | 276 | 2014EX08538 | 12/22/2014 | \$28,600,000 | W | \$31,927,980 | 1.12 | \$103,623 |
| 5 | 8401103 | 102501-3-036-2006 | Tree Top Apts | 137 | 110 | 2015EX09108 | | | | \$11,488,670 | | |
| | 8401103 | 102501-3-037-2005 | Tree Top Apts 2 of 2 | 137 | 160 | 2015EX09108 | | | | \$16,624,990 | | |
| | | | | | | 2015EX09108 | | \$40,250,000 | D | \$28,113,660 | .70 | \$149,074 |
| 6 | 8401103 | 152501-2-036-2003 | Madison @ Ridgetop Apt | 137 | 220 | 2015EX06874 | 9/24/2015 | \$31,250,000 | V | \$27,966,000 | .89 | \$142,045 |
| 7 | 8401101 | 172501-4-091-2009 | Wellington Apartments Phase I & II | 137 | 240 | 2015EX06875 | 9/24/2015 | \$38,250,000 | V | \$31,492,130 | .82 | \$159,375 |
| 8 | 8401103 | 102501-3-041-2009 | Santa Fe Ridge Apts | 137 | 240 | 2016EX00484 | 1/29/2016 | \$37,500,000 | V | \$34,094,100 | .91 | \$156,250 |
| 9 | 8303601 | 262502-2-123-2003 | Camellia Apts | 135 | 37 | 2016EX01408 | 3/9/2016 | \$4,566,925 | V | \$3,412,540 | .75 | \$123,430 |
| 10 | 7100543 | 4985-008-001-0003 | Bremerton Gardens - Apartments | 111 | 1 | | | | | \$125,330 | | |
| | 9100543 | 5277-000-001-0004 | Bremerton Gardens - Apartments | 137 | 72 | | | | | \$5,349,860 | | |
| | 9100543 | 5277-000-002-0003 | Bremerton Gardens - Apartments | 137 | 109 | | | | | \$6,878,670 | | |
| | 9100543 | 5277-000-003-0002 | Bremerton Gardens - Apartments | 910 | 0 | | | | | \$68,910 | | |
| | 9100543 | 5277-000-004-0001 | Bremerton Gardens - Apartments | 910 | 0 | | | | | \$52,130 | | |
| | 9100543 | 5277-000-005-0000 | Bremerton Gardens - Apartments | 910 | 0 | | | | | \$55,260 | | |
| | 9100543 | 5277-000-006-0009 | Bremerton Gardens - Apartments | 183 | 0 | | | | | \$85,760 | | |
| | 7100543 | 5277-000-007-0008 | Bremerton Gardens - Apartments | 910 | 0 | | | | | \$21,850 | | |
| | 9100543 | 5277-000-008-0007 | Bremerton Gardens - Apartments | 911 | 0 | | | | | \$0 | | |
| | | | | | 182 | 2016EX01399 | 3/9/2016 | \$13,000,000 | D | \$12,637,770 | 0.97 | \$71,429 |

| Neighbo | rhood - Vicinity | Validity Code |
|---------|--------------------------|-------------------------|
| 9100541 | W.Brem Uplands- CON | V - Valid Sale |
| 9402390 | Port Orchard - COM | W - With Other Property |
| | | |
| 8401101 | Silverdale | |
| 8401103 | Ridgetop | |
| 8303601 | City of Bainbridge Islan | d |

| Property Class | | | | | | |
|----------------|-------------------------|--|--|--|--|--|
| 111 | Single Family Residence | | | | | |
| 134 | 20-29 Living Units | | | | | |
| 135 | 30-39 Living Units | | | | | |
| 137 | 50+ Living Units | | | | | |
| 183 | Sheds/Garages | | | | | |
| 910 | Undeveloped Land | | | | | |

Count: 10
Low: .70
Highest: 1.12
Median Ratio: .90
Avg Dev. 0.09
COD: 9.70