Kitsap County Assessor Narrative for Area 5 - Bremerton and Central Kitsap East

Appraisal Date 1/1/2015 Tax Year 2016

Property Type: Apartment Updated 10/27/2015 by CM20

Area Overview

Area 5 encompasses downtown Bremerton, East Bremerton, West Bremerton, Highway 303 from Riddell to Waaga Way. Auto Center, and commercial sites located in Tracyton, Fairgrounds, and Illahee.

Area 5 has 60 parcels developed with apartment buildings. Apartments are found in the following neighborhoods: 8100501, 8100502, 8100505, 8401508, 9100522, 9100541, 9100542, 9100543, 9100591, 9100592, 9401591, 9401592.

Property Type Overview

Apartment buildings are comprised of multiple self-contained housing units. High-rise apartments have three or more floors and generally have interior hallway access to units and elevators. Garden apartments are low-rise apartment buildings, are typically designed with three or fewer floors, and generally have exterior access from a shared stairway. Apartment units occupy one level, while a townhouse configuration is multiple levels. The apartment complex can contain multiple buildings with additional features such as: landscaping, playgrounds, dog parks, garages, carports, clubhouses, swimming pools, tennis courts or sports courts, business centers, media rooms, or community rooms.

The majority of apartment complexes in Bremerton, 50 parcels out of 60, were built since 1960. The three decades of the 70's, 80's, and 90's saw the development of 38 parcels into apartment complexes, mainly garden apartments. Three projects have been built since 2000.

Land to Building Ratio: The national land to building ratio for this property type is 2-4:1. The countywide land to building ratio for this property type is: n/a.

The land to building ratio is used to determine excess or surplus land. Review of zoning requirements such as total lot coverage or parking requirements, as well as topography and easements, must also be considered before calculating value for this land.

Apartment complexes are typically developed to the highest allowable ratio.

Economic Overview: The market for apartments appears to be improving. Vacancy is low, and sales are increasing. New construction of apartment complexes in Area 5 has been very limited but new projects are currently under construction.

Valuation Summary

Approach Used: Income

The three approaches to value were considered.

The cost approach was given little consideration in the appraiser's final analysis. Cost approach components such as replacement cost new, effective age, and depreciation are difficult to accurately calculate in a mass appraisal model.

A market/sales comparison approach uses sale prices of comparable properties to calculate value. The market/sales approach was not applied as Kitsap County lacks sufficient, recent sales.

The income approach was selected as the best method for valuing these properties. The data used to develop our current model data was collected from our mail survey, site visits, local sales, national publications, and data supplied for review or appeal.

Model Calibration

Preliminary Ratio Analysis: Analysis of 4 sales resulted in a mean ratio of 74%, a median ratio of 72%, and a coefficient of disperson (COD) of 12.33%.

Kitsap County Assessor

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Market/Sales Comparison Approach Data and Analysis

Sales: Range of Sale Dates: 1/1/2012 to 3/31/2015. A total of 4 local sales, and 0 regional sales, and 0 national sales were used in the sales analysis. Additional information is provided on the sales analysis data sheet.

Kitsap County attempts to review, analyze, and validate via telephone, mail, or in person interviews, all commercial sales within the county for inclusion or exclusion in our market/sales approach.

Market/Sales Rates: Sales ranged from \$45,900 to \$70,000 per units.

There were insufficient sales to develop a market approach.

Income Approach and Data Analysis

Values were calculated using a full service income model.

Income and expense information was collected from mailed surveys, property representatives, on-site visits, and market research (publications, newsletters, websites, etc.)

Analysis of rents indicated an adjustment for townhouse and duplex style units was required. An increase of 15% has been applied to the townhouse and duplex population. Vacancy across the entire population was low, the model uses 5% to 10%. Expenses are reviewed locally and countywide. Typical expenses range between 45% and 55% and fall in line with industry standards.

Rent Data: The Assessor validated rents from 48% of the market. Typical reported rents had a range of \$5,520 to \$18,000. We selected \$5,015 to \$14,352 for our model.

Vacancy Data: Typical reported vacancy had a range of 0% to 50%. We selected 5% to 10% for our model.

Expense Data: Typical reported expense had a range of 30% to 61%. We selected 45% to 55% for our model.

Capitalization Rate (Cap) Data: Typical sale cap rates ranged from 5.25% to 11.34%. We selected 6.5% to 8.5% for our model.

Cap rates calculated from Kitsap County countywide apartment sales ranged between 5.25% and 11.34% with a median of 7.29%. Review of national publications reflected a range between 4.50% and 8.50%. National publications were reviewed and emphasis was placed on information relevant to the west or Pacific region, or the Seattle/Tacoma/Kitsap areas.

Income Model Value Range: The income approach calculates a range of values from \$29205 to \$108551 per units.

Model Validation

Final Ratio Analysis: Analysis of 4 sales resulted in a mean ratio of 97%, a median ratio of 98%, and a coefficient of disperson (COD) of 4.39%.

Sources

Kitsap County Board of Equalization appeal documentation.

Washington State Board of Tax appeal documentation.

Kitsap County income and expense surveys.

Kitsap County sales questionaires.

The Dictionary of Real Estate Appraisal, Appraisal Institute, Third Edition, 1993

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Property Appraisal and Assessment Administration, IAAO, 1990

Glossary for Property Appraisal and Assessment, IAAO, 1997

LoopNet -loopnet.com

Commercial Brokers Association -commercialmls.com

Apartment Insights Washington - 3rd Quarter 2014 Tacoma 50+ - Kitsap

CBRE - 1st Half 2014 Cap Rate Survey - Multifamily Suburban Seattle Class B & Class C

Dupre + Scott - Spring 2014 - Kitsap

Integra Realty Resources - 2014 Mid-Year Viewpoint - Seattle Multi-Family Suburban Class B

Kidder Mathews - 3rd Quarter 2014 - Seattle Apartment

Marcus & Millichap - 2015 National Apartment Report - Seattle-Tacoma

National Apartment Association - 2014 Survey Operating Income & Expenses - Garden Properties

PWC-Korpacz - First Quarter 2015 - Pacific Region Apartments

Realty Rates - 4th Quarter 2014 Market Survey Nationwide - Class A & B Apartments 90+ Units

Apartment Model Definition

| | | | | | Al | PAR | ТМЕ | NT A | AME | NITI | ES | | | | | | | PR | OJE | CT A | ΑМЕ | NITI | ES | | | | | | AR | EΑ |
|-------|--|--|------------------|--|-----------------------------------|----------|-----------|------------|------------------|-----------|----------|------------------|-------------|--------------|-----------|------------------|-----------|---------|------------|------------|-------------|----------------|------------------------|---------|----------|---------------|------------|-------|-------------------|---------------------|
| Class | Land Influence | Condition | Effective Age | Amenities | Duplex/Townhouse Configuration | Elevator | Fireplace | Dishwasher | Garbage Disposal | Microwave | Internet | Quality Finishes | Indoor-Pool | Outdoor-Pool | Sauna/Spa | Tennis or Racket | Clubhouse | Fitness | Bus Center | Media Room | W/D in Unit | Shared Laundry | Extra Storage for Rent | Garages | Carports | Extra Parking | Play Areas | Pets | Close in Location | Waterfront or Views |
| А | Nice views or waterfront, quiet neighborhood | New or recently updated- windows replaced, updated wiring/plumbing, modern interior, good paint & floor coverings | 0-10 years | Garage, storage area, washer/dryer in unit, dishwasher, pool, sauna, fitness center, business center, media room | Y | Maybe | Υ | Υ | Υ | Υ | Υ | Υ | Maybe | Υ | Υ | Maybe | Υ | Υ | Υ | Υ | Υ | Ν | Υ | Υ | Υ | Υ | Υ | Υ | Υ | Maybe |
| В | Some views, minimal/no traffic noise | Updated/well maintained, functional, good paint & floor coverings | 10-20 years | Covered parking, washer/dryer in unit, fitness center, outdoor pool, sauna | Υ | Maybe | Υ | Υ | Υ | Maybe | Υ | Maybe | Maybe | Υ | Υ | Maybe | Υ | Υ | Maybe | Maybe | Υ | N | Υ | Υ | Υ | Υ | Υ | Υ | Υ | Maybe |
| С | Average neighborhood, light traffic noise | Functional, somewhat dated, minimal repairs needed | 20-35 years | Covered parking or ample open parking area, shared laundry, small fitness center | Z | Maybe | Maybe | Y | Maybe | Ν | Υ | Z | N | Maybe | Maybe | Maybe | Υ | Υ | N | N | N | Υ | Maybe | Ν | Maybe | N | Y | Maybe | Υ | N |
| D | Declining neighborhood, moderate traffic noise | Dated, limited updating, some repairs needed | 35-50 years | Limited parking, shared laundry, no exterior common areas | N | Z | Z | ~ | Maybe | Z | ~ | Ν | Z | Z | Z | Z | Maybe | Z | Ν | N | Z | ~ | Maybe | Z | Z | Z | Maybe | Maybe | Maybe | N |
| E | Blighted neighborhood, much traffic noise | Dated, functional problems, very original, needs repairs | 50+ years | Limited parking, small shared or no laundry facility. No exterior common areas | N | N | N | Ν | N | Ν | Υ | N | N | N | N | N | Maybe | N | N | N | N | Υ | N | N | N | N | Maybe | Maybe | Maybe | N |
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 |

If all else is equal, but the configuration is a duplex or townhouse, consider increasing one grade.

Count manager's unit in the income stream.

Small projects (in the range of 20 units or less) with limited interior and no exterior or common area amenities, move to multifamily model.

Age restricted apartments may have limited exterior amenities, but many interior amenities including hair salons and mini-marts.

Multi-story age restricted apartments SHOULD have an elevator. If not, consider dropping upper units a grade.

Check unit size and rents per unit.

| Α | 18+ | |
|---|-------|-----------------------------------|
| В | 14-18 | Check effective age & maintenance |
| С | 10-14 | Check effective age & maintenance |
| D | <10 | |
| E | <10 | May have deferred maintenance |

Income Model: 302015

Property Type: Apartment

Neighborhood: All Area 5 Neighborhoods

| | Studio/0br | 1Br/1 | 2Br/1 | 2Br/2 | 3br | 4br |
|----------|------------|-----------|-----------|-----------|-----------|-----|
| Class A | 1 | <u> </u> | | | | |
| Rent | 10,434.00 | 10,986.00 | 12,158.00 | 12,852.00 | 14,352.00 | |
| Vac % | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | |
| Exp % | 55.00 | 55.00 | 55.00 | 55.00 | 55.00 | |
| Cap Rate | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | |
| Market | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | |
| Class B | | | | | | |
| Rent | 8,976.00 | 9,435.00 | 10,540.00 | 11,560.00 | 12,781.00 | |
| Vac % | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | |
| Exp % | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | |
| Cap Rate | 6.750 | 6.750 | 6.750 | 6.750 | 6.750 | |
| Market | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | |
| Class C | | | | | | |
| Rent | 8,190.00 | 8,713.00 | 9,223.00 | 10,200.00 | 11,943.00 | |
| Vac % | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | |
| Exp % | 45.00 | 45.00 | 45.00 | 45.00 | 45.00 | |
| Cap Rate | 7.25 | 7.25 | 7.25 | 7.25 | 7.25 | |
| Market | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | |
| Class D | | | | | | |
| Rent | 6,524.00 | 7,183.00 | 7,863.00 | 8,096.00 | 8,989.00 | |
| Vac % | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | |
| Exp % | 45.00 | 45.00 | 45.00 | 45.00 | 45.00 | |
| Cap Rate | 7.75 | 7.75 | 7.75 | 7.75 | 7.75 | |
| Market | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | |
| Class E | | | | | | |
| Rent | 5,015.00 | 7,119.00 | 7,693.00 | 8,154.00 | 8,560.00 | |
| Vac % | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | |
| Exp % | 45.00 | 45.00 | 45.00 | 45.00 | 45.00 | |
| Cap Rate | 8.50 | 8.50 | 8.50 | 8.50 | 8.50 | |
| Market | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | |

Local Income Survey

Property Type: Apartment

Sub Type: A Studio

| PGI per Unit | Vacancy | EGI per Unit | Expense % | NOI per Unit |
|--------------|---------|--------------|-----------|--------------|
| \$7,500.00 | 4% | \$7,200.00 | 33% | \$4,824.00 |
| \$5,400.00 | 15% | \$4,590.00 | 51% | \$2,272.05 |

Sub Type: A 1Br/1

| PGI per Unit | Vacancy | EGI per Unit | Expense % | NOI per Unit |
|--------------|---------|--------------|-----------|--------------|
| \$9,708.00 | 0% | \$9,707.03 | 33% | \$6,503.71 |
| \$9,000.00 | 2% | \$8,820.00 | 40% | \$5,292.00 |
| \$8,832.00 | 6% | \$8,302.08 | 60% | \$3,320.83 |
| \$8,820.00 | 10% | \$7,938.00 | 38% | \$4,948.55 |
| \$8,640.45 | 0% | \$8,639.59 | 33% | \$5,788.53 |
| \$8,640.00 | 1% | \$8,553.60 | 47% | \$4,533.41 |
| \$8,640.00 | 1% | \$8,553.60 | 51% | \$4,199.82 |
| \$8,340.00 | 13% | \$7,255.80 | 30% | \$5,079.06 |
| \$8,160.00 | 19% | \$6,609.60 | 44% | \$3,701.38 |
| \$8,040.00 | 15% | \$6,834.00 | 52% | \$3,293.99 |
| \$7,890.00 | 7% | \$7,337.70 | 0% | \$7,336.97 |
| \$7,888.69 | 11% | \$7,044.60 | 61% | \$2,747.39 |
| \$7,800.00 | 5% | \$7,410.00 | 30% | \$5,187.00 |
| \$7,140.00 | 10% | \$6,426.00 | 35% | \$4,176.90 |
| \$7,140.00 | 5% | \$6,783.00 | 35% | \$4,408.95 |
| \$7,080.00 | 0% | \$7,079.99 | 0% | \$7,079.92 |
| \$6,840.00 | 5% | \$6,498.00 | 46% | \$3,508.92 |
| \$5,942.40 | 5% | \$5,645.28 | 43% | \$3,217.81 |
| \$5,760.00 | 13% | \$5,011.20 | 51% | \$2,480.54 |

Local Income Survey

Sub Type: A 2Br/1

| PGI per Unit | Vacancy | EGI per Unit | Expense % | NOI per Unit |
|--------------|---------|--------------|-----------|--------------|
| \$10,080.00 | 2% | \$9,878.40 | 40% | \$5,927.04 |
| \$10,044.00 | 10% | \$9,039.60 | 38% | \$5,635.29 |
| \$9,840.00 | 0% | \$9,839.02 | 33% | \$6,592.14 |
| \$9,708.00 | 0% | \$9,707.03 | 33% | \$6,503.71 |
| \$9,660.00 | 13% | \$8,404.20 | 30% | \$5,882.94 |
| \$9,540.00 | 23% | \$7,345.80 | 44% | \$4,113.65 |
| \$9,540.00 | 18% | \$7,822.80 | 47% | \$4,146.08 |
| \$9,468.00 | 5% | \$8,994.60 | 30% | \$6,296.22 |
| \$9,300.00 | 18% | \$7,626.00 | 51% | \$3,744.37 |
| \$9,300.00 | 15% | \$7,905.00 | 52% | \$3,810.21 |
| \$9,090.00 | 7% | \$8,453.70 | 0% | \$8,452.85 |
| \$8,916.00 | 10% | \$8,068.98 | 49% | \$4,147.46 |
| \$8,700.00 | 11% | \$7,769.10 | 61% | \$3,029.95 |
| \$8,580.00 | 1% | \$8,532.81 | 0% | \$8,532.72 |
| \$8,340.00 | 10% | \$7,506.00 | 35% | \$4,878.90 |
| \$7,872.00 | 10% | \$7,084.80 | 51% | \$3,506.98 |
| \$7,860.00 | 5% | \$7,467.00 | 35% | \$4,853.55 |
| | 0% | | 50% | |
| | 5% | | 46% | |

Local Income Survey

Sub Type: A 2Br/2

| PGI per Unit | Vacancy | EGI per Unit | Expense % | NOI per Unit |
|--------------|---------|--------------|-----------|--------------|
| \$10,620.00 | 10% | \$9,558.00 | 38% | \$5,958.46 |
| \$10,032.00 | 0% | \$10,031.00 | 0% | \$10,029.99 |
| \$9,450.00 | 7% | \$8,788.50 | 0% | \$8,787.62 |
| \$9,420.00 | 11% | \$8,412.06 | 61% | \$3,280.70 |
| \$8,666.67 | 8% | \$7,973.33 | 42% | \$4,624.53 |

Local Income Survey

Sub Type: A 3Br

| PGI per Unit | Vacancy | EGI per Unit | Expense % | NOI per Unit |
|--------------|---------|--------------|-----------|--------------|
| \$12,317.28 | 10% | \$11,085.55 | 38% | \$6,910.73 |
| \$11,340.00 | 13% | \$9,865.80 | 30% | \$6,906.06 |
| \$9,842.14 | 11% | \$8,789.03 | 61% | \$3,427.72 |
| \$9,780.00 | 50% | \$4,890.00 | 0% | \$4,889.95 |
| \$9,768.00 | 25% | \$7,326.00 | 49% | \$3,765.56 |

| No. | Neighborhood | PC | Account Number | Project Name | Units | Excise | VC | Sales Date | Sale Price | 2016 Assessed Value | Ratio |
|-----|--------------|-----|-------------------|-----------------------------------|-------|-------------|-----|---------------|-------------|---------------------------|-------|
| 1 | 9100541 | 137 | 3804-008-004-0209 | OLYMPIC COURT WEST APTS | 50 | 2012EX07253 | ٧ | 12/07/12 | \$2,300,000 | \$ 2,208,250 | 96% |
| 2 | 8100502 | 134 | 3719-001-020-0505 | Bayview West Apts 020-05 & 023-03 | 24 | 2012EV02202 | ۱۸/ | 04/15/13 | \$1,297,600 | \$ 1,260,510 | 99% |
| | | 460 | 3719-001-023-0304 | (parking) | 24 | 2013EX02293 | VV | | | \$ 27,820 | 9970 |
| 3 | 9100541 | 134 | 132401-2-064-2001 | Pacific Terrace Apartments | 22 | 2014EX02099 | V | 04/09/14 | \$1,065,000 | \$ 1,092,770 | 103% |
| 5 | 9100541 | 135 | 152401-3-049-2007 | Marion Court Apartments | 35 | 2014EX06773 | ٧ | 10/13/14 | \$2,450,000 | \$ 2,168,650 | 89% |

| VC | Validity Code |
|----|---------------------|
| ٧ | Valid |
| W | With other property |

| Neighborhood |
|--|
| 8100502 - West Bremerton |
| 9100541 - West Bremerton Uplands Cit-COM |

| PC | Property Class |
|-----|----------------|
| 134 | 20-29 Units |
| 135 | 30-39 Units |
| 137 | 50+ Units |
| 460 | Parking |

Count: 4
Lowest: 89%
Highest: 103%
Median Ratio: 98%
Mean Ratio: 97%
Average Dev: 0.04
C.O.D. 4.49